



Signature Family Wealth Advisors Joins Brown Advisory

Norfolk, VA, November 16, 2018 – Brown Advisory—an investment and strategic advisory firm committed to making a material and positive difference in the lives of its clients—is excited to announce it has joined forces with Virginia-based Signature Family Wealth Advisors (“Signature”).

Founded in 1994 by Anne Shumadine and Susan Colpitts, Signature is a registered investment adviser with an industry-leading multi-family office practice. With offices in Charlottesville, Norfolk and Richmond, Signature is a nationally recognized multi-family office offering investment, tax and planning expertise. Founded to provide a coordinated approach to wealth management, Signature is focused on providing customized solutions for clients’ financial lives. Signature has a team of 48 associates and serves \$4.3 billion in client assets.

Brown Advisory and Signature share similar cultural tenets and a client-first approach. The combination is supported by a shared history and culture. Randy Webb, President and CEO of Signature, says, “The combination with Brown Advisory is perfectly aligned with the expectation and intention of Signature’s founding. Independence, client service and a passion for excellence and learning are central attributes to both firms. The combined resources and expertise of Signature and Brown Advisory will enhance the platform for our industry-leading multi-family office service.”

Susan Colpitts, Signature’s Co-Founder and Chief of Client Experience, says, “We are fortunate to be able to expand the use of our professionals’ expertise and incorporate the complementary skills and experience of the Brown Advisory team.”

Supporting the combination are Brown Advisory’s strong ties to the Virginia community and its service of Virginia-based clients across the firm’s eight offices.

Mike Hankin, President and CEO of Brown Advisory, says, “We have known and respected Signature Family Wealth Advisors for a long time—without a doubt, they are a special firm, with special clients and special colleagues. I could not be more proud or excited to see our two firms come together. Ahead of us is the tremendous opportunity to serve our existing clients in a more complete way and to build new relationships with families across not just the United States, but around the globe. Together, we are building a firm that aims to not just raise the bar for our clients’ experience, but to raise the future of our industry.”

About Brown Advisory

Brown Advisory is an independent investment and strategic advisory firm committed to providing its clients with a combination of first-class investment performance, strategic advice and the highest level of service. Brown Advisory was founded in 1993 and became independent in 1998.

Today, the firm serves private clients and institutions in 37 countries from eight offices globally and is responsible for approximately \$67 billion in client assets. The firm's colleague equity ownership, experienced investment professionals, collaborative investment process and client-first culture help to make a material difference in the lives of its clients. For more information, please visit www.brownadvisory.com.

About Signature Family Wealth Advisors

Signature is a Virginia-based multi-family office, offering clients comprehensive strategies and solutions for all aspects of their financial life. With assets under management in excess of \$4 billion, Signature takes an intelligent approach to creating customized plans for their high net worth individuals and families. For more information on Signature, visit www.SignatureFamilyWealth.com.

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