

# Brown Advisory Latin American Fund

March 2018

## FUND OBJECTIVE

The investment objective of the Brown Advisory Latin American Fund is to achieve capital growth by investing in a concentrated portfolio of high-quality Latin American growth companies. The Fund seeks high absolute returns over the long term and minimises the level of long-term risk by choosing well-capitalised, high-quality investments at reasonable valuations.

## MANAGERS' STRATEGY

Our investment strategy is to select private sector companies with long growth runways, aligned managers, solid competitive positions, high returns on capital, and strong balance sheets. We focus on companies that can grow in almost any economic environment and that can fund most of their growth with internally-generated cash, which we believe benefits shareholders more than growing by issuing shares or excessive debt. We typically invest in the best managed company or companies in an under-penetrated industry that is likely to outgrow nominal GDP. We aim to purchase these companies at reasonable valuations and hold them for the long term. We do not invest against an index and we do not invest in commodity companies or state-owned companies. We focus on 6 Latin American countries where governance and policy are improving over time and converging on developed-world norms. We believe this reduces the long term structural risk of the fund although these macro improvements often follow a "two steps forward, one step back" pattern. We believe that this strategy will produce high absolute compounded returns over time. Our current portfolio has compounded its earnings per share at a weighted average rate of 16% over the last 10 years, and we believe that similar mid-teens growth should be sustainable over the next 10 years. We also believe that the currencies of the countries we invest in are attractively valued today. Our goal and expectation is that the earnings per share growth of the underlying holdings should be reflected in the NAV of the fund over time, but as long-term investors we do not hedge the strategy and investors should expect high levels of volatility in our short-term performance.

## FUND PROFILE

### PORTFOLIO MANAGERS

Rupert Brandt and Peter Cawston

### BROWN ADVISORY FUND LAUNCH DATE

30 April 2018

### FINDLAY PARK FUND LAUNCH DATE

10 October 2006

### DOMICILE

Ireland

### UK REPORTING STATUS

Yes

### FUND SIZE

\$461m

### BASE CURRENCY

USD

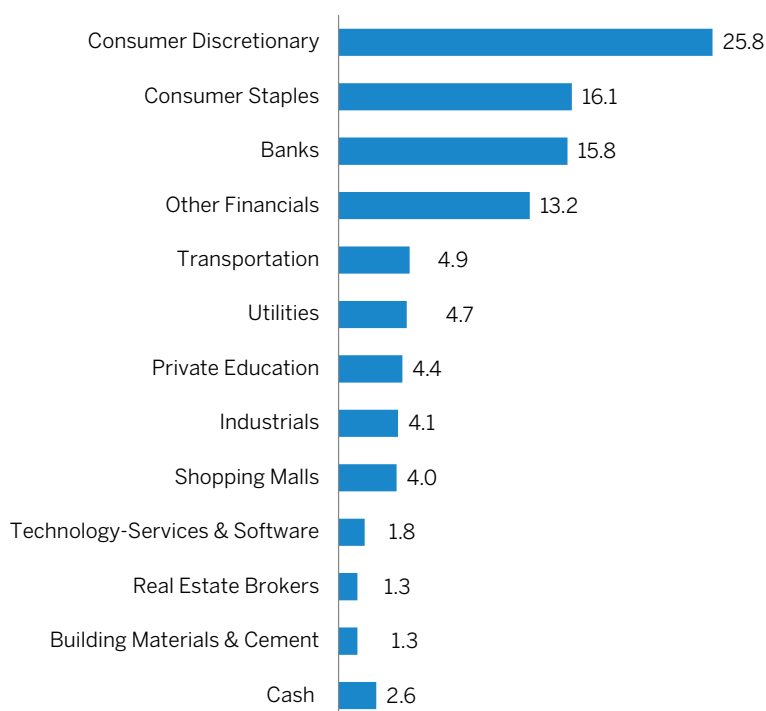
### Registered for sale<sup>1</sup>

GBR, IRL

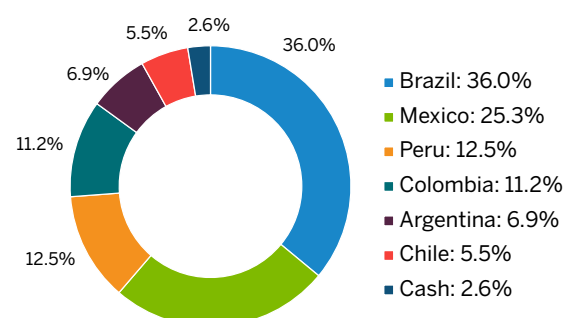
### Eligibility (UK)

ISA and SIPP

## SECTOR BREAKDOWN (%) As of 28 March 2018



## GEOGRAPHIC BREAKDOWN As of 28 March 2018



## TOP 10 PORTFOLIO HOLDINGS (43.6% OF PORTFOLIO) As of 28 March 2018

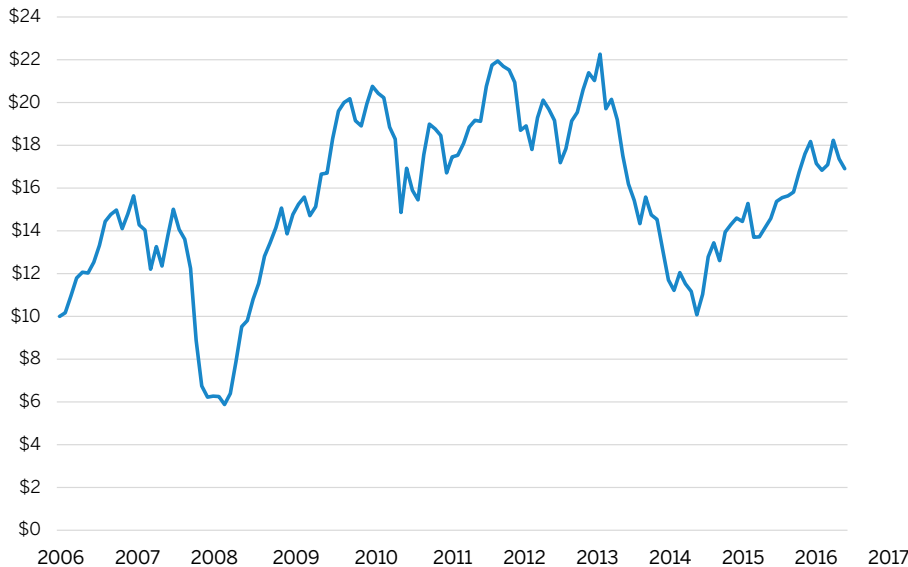
Grupo Financiero Banorte	6.0%
Grupo Nutresa SA	5.6%
Ambev SA	4.9%
El Puerto de Liverpool SAB	4.9%
Credicorp Ltd	4.1%
Iguatemi Empresa	4.0%
Alicorp SAA	3.7%
Alsea SAB de CV	3.5%
InRetail Peru Corp	3.4%
CVC Brasil	3.3%

# Brown Advisory Latin American Fund

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## ANNUALISED PERFORMANCE SINCE INCEPTION (% NET OF FEES)

As of 28 March 2018



### Cumulative Performance

Last Month	-2.59%
Last Qtr	-0.14%
1 Year	11.03%
3 Year	20.91%
5 Year	-18.59%
Fund Inception	78.73%

### Annual Performance

YTD	-0.14%
2017	25.49%
2016	24.13%
2015	-35.25%
2014	-7.84%
2013	-7.53%

### Month End Average Annualised Return

3 Years to 28 Mar 2018	7.48%
5 Years to 28 Mar 2018	-2.57%

### Compounded Rate of Return

Fund inception to 28 Mar 2018	5.19%
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## Fund Facts & Share Classes

### Administrator

Brown Brothers Harriman (Ireland)

### Administrator contact

+353 1603 6490

### Settlement

T+5

### Minimum Investment (in relevant currency)

B: 10,000,000

### DOLLAR B CLASS

ISIN: IE00BFZ0XG64  
TICKER: BRLAUD  
AMC: 1.25%

### STERLING B CLASS

ISIN: IE00BFZ0XJ95  
TICKER: BRLAGB  
AMC: 1.25%

## Investment Enquiries

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Source: Findlay Park. The performance shown above includes the performance of the Findlay Park Latin American Fund between 10 October 2006 and 28 March 2018 which merged into the Brown Advisory Latin American Fund on 30 April 2018. Past performance is calculated using the U.S. Dollar class of share, inclusive of any distributions, on a NAV to NAV basis, net of fees. The Brown Advisory Latin American Fund was launched under Brown Advisory's Irish UCITS umbrella on 30 April 2018. Geographic breakdown is by country of domicile and includes cash and cash equivalents. Top 10 holdings exclude cash. Sector breakdown includes cash and cash equivalents. Sectors are based on a custom classification as advised by the Portfolio Managers. Numbers may not total 100% due to rounding.

## DISCLOSURES

### Past performance may not be a reliable guide to future performance and you may not get back the amount invested.

Performance data relates to the the Findlay Park Latin American Fund between 10 October 2006 and 28 March 2018 which merged into the Brown Advisory Latin American Fund on 30 April 2018. The performance is net of management fees and operating expenses. This communication is intended only for investment professionals and those with professional experience of investing in collective investment schemes. Those without such professional experience should not rely on it. Changes in exchange rates may have an adverse effect on the value price or income of the product. The difference at any one time between the sale and repurchase price of units in the UCITS means that the investment should be viewed as medium to long term. This factsheet is issued by Brown Advisory Ltd, authorised and regulated by the Financial Conduct Authority. This is not an invitation to subscribe and is by way of information only. Cancellation rights do not apply and UK regulatory complaints and compensation arrangements may not apply. This is not intended as investment advice. Investment decisions should not be made on the basis of this factsheet. You should read the Fund's prospectus in full to understand the features and risks associated with this Fund. The Fund's prospectus and Key Investor Information Document are available by calling 020 3301 8130 or visiting the Brown Advisory website.

The Brown Advisory Latin American Fund is a sub-fund of Brown Advisory Funds plc, an umbrella fund with segregated liability between sub-funds. The Fund is authorised in Ireland as a UCITS pursuant to the European Communities (Undertakings for Collective Investment in Transferable Securities Regulations, 2011 as may be amended, supplemented or consolidated from time to time) and a recognised collective investment scheme for the purposes of section 264 of the Financial Services and Markets Act 2000. The Fund is managed by Brown Advisory LLC. Brown Advisory is the marketing name for Brown Advisory LLC, Brown

Investment Advisory & Trust Company, Brown Advisory Securities LLC, Brown Advisory Ltd., Brown Advisory Trust Company of Delaware LLC and Brown Advisory Investment Solutions Group, LLC.

1 The Fund will be available for subscription only in jurisdictions where they have been registered for distribution or may otherwise be distributed lawfully. Only certain share classes may be registered in some jurisdictions, please contact us for more information.