

September 1, 2016

Brown Advisory Opens New Office in Austin, Texas Two local Austin teams join the firm to launch a community presence

AUSTIN, TX - Brown Advisory—an investment firm committed to making a material and positive difference in the lives of its clients through a combination of first-class performance, strategic advice and the highest level of service—is excited to join forces with two established Austin-based investment management teams. Together, the office will launch as a team of seven colleagues, all of whom have deep roots in the Austin community.

Blackhaw Wealth Management, founded by Ian McAbeer, CFA, in 2009 and joined by Tushar Shah, CFA, in 2014 has combined its business with Brown Advisory. Joining with Ian and Tushar are Blackhaw colleagues Sarah Richardson and Mia Karides, CPA. Erik Cohen, Jonathan Levy, and Mindy McDuffie, represent the other side of the addition, and join Brown Advisory from Oxbow Advisors.

"We believe we are creating a local investment advisory practice with unparalleled capabilities, and one that will bring significant and long-term benefit for clients. Furthermore, we think Brown Advisory now represents the only privately-owned, independent investment advisory firm in Austin with the resources and expertise to address thoughtfully the full range of client needs across investment management, strategic estate and tax planning, and multigenerational trust services," said Ian McAbeer, partner, portfolio manager and head of Brown Advisory's Austin office.

"Having grown up in Austin and now raising my family here, I am thrilled the seven of us will further support our community's entrepreneurial ecosystem with a meaningful local presence. Together, we believe we are bringing a forward-thinking commitment to clients that will endure for the long term," said Jonathan Levy, partner and portfolio manager.

Most importantly for all of the parties involved, the two groups share Brown Advisory's DNA, have a proven dedication to placing client interests above all else, and strive to make a positive impact in the Austin community.

lan further reflects on why the two teams chose to join forces at Brown Advisory, "we are confident that both current and future clients, many of whom are entrepreneurs, executives and professionals, will see enormous value from the combination of Brown Advisory's global resources, and our new Austin team's local insight and relationships."

"Throughout our firm's history, our clients' success has proven to be all about the people," said Mike Hankin, president and CEO of Brown Advisory. "When we meet good folks with similar missions and a vision for building something impactful for their clients and communities, a decision to invest in them becomes relatively easy. In this instance, not only do we believe Brown Advisory can and will be helpful to the leaders of Austin, we fully expect the Austin perspective to be helpful to our clients across the globe."



About Brown Advisory

Brown Advisory is an independent investment firm committed to providing its clients with a combination of first-class investment performance, strategic advice, and the highest level of service. Founded in 1993 as an affiliate of Alex. Brown & Sons, a leading U.S. investment bank, Brown Advisory became independent in 1998.

Today the firm serves private clients and institutions in 34 countries from, now, eight offices globally. The firm's colleague equity ownership, experienced investment professionals, collaborative investment process, and client-first culture help to make a material difference in the lives of its clients. For more information, please visit www.brownadvisory.com

AUSTIN • BALTIMORE • BOSTON • CHAPEL HILL • LONDON • NEW YORK • WASHINGTON, DC • WILMINGTON, DE

Contact

Richard Gamper, Brown Advisory
410-537-5560 / rgamper@brownadvisory.com

Stephanie Dressler, Dukas Linden PR

949-269-2535 / <u>stephanie@dlpr.com</u>

Nicole Hakimi, Dukas Linden PR

646-722-6530 / nicole@dlpr.com